

 <b>CDS HUMAN RESOURCES LTD</b> MANPOWER SUPPLY SERVICES EFFICIENCY AND QUALITY, OUR STYLE	<b>JOB DESCRIPTION</b>	<b>ADP-FM-0013-01</b>
	<b>SALES AND MARKETING</b>	Page 1/1

## UPPER HIERARCHY

GENERAL MANEGER

### Job summary

We are looking for an experienced sales and marketing professional capable of understanding the needs of a customer, and proposing solutions by relying on the company's network (local, CAF and Africa).

The candidate must above all have a good understanding of the Oil & Gas activity and the industry in general

### Commercial's duties and responsibilities

- Plan and implement commercial plans and strategies.
- Has experience in the oil and gas sector specifically
- Perform market research and analyses
- Sales Forces: Using SF, creating reporting, sales campaign targeting O&G Upstream activities in first, to implement, animate, guide and regroup.
- Field Inspection and propose integrate services.
- Manage existing client relationships.
- Leadership: create leads, progression and transformation into opportunities
- Understand and communicate the requirements of customers to your hierarchy.

### Requirements

- 10 years Proven working experience as a sales and marketing professional
- At least a degree in a field relating to marketing and trade
- Excellent written and verbal communication skills
- Integrity and professionalism
- Mastery in MS packages.

**APPLY HERE :** [cv@cmcdshrmpps.com](mailto:cv@cmcdshrmpps.com)  
**SUBJECT :** SALES AND MARKETING  
**DEADLINE :** 15/07/2021